



2021

hawaii

Thousands of WFG agents have been welcomed to the islands of Hawaii.
Will you be next? Make sure you qualify to escape to paradise!

CONTEST DATES

June 1 – Nov. 30, 2020

ELITE TRIP

Four Seasons Resort Lanai
February 16-19, 2021

QUALIFICATIONS ELITE ^{1,2,3,4,5}

Top 30 Couples

- Top 10 SMD Base Shop
- Top 15 Super Base
- Top 5 Super Team

MAIN TRIP

Grand Wailea Maui
February 19-24, 2021

QUALIFICATIONS MAIN ^{1,2,3,4,5}

Top 500 Couples

- **Top 10 Personal**
- Minimum 150,000 personal net points

Top 370 SMD Base Shop

- Minimum 200,000 base net points
- 30 base shop recruits⁶

Top 75 Super Base

- Minimum 750,000 super base net points
- Minimum 120,000 base shop net points
- 150 super base recruits⁶

Top 20 Super Team

- Minimum 2,000,000 super team net points
- Minimum 75,000 base shop net points
- 250 super team recruits

Top 5 who joined after January 1, 2020

- Minimum 100,000 base shop net points

20 President's Picks

¹ In order to qualify for participation in contests, and to receive prizes and awards, an individual must have an active membership in and be in good standing with World Financial Group Insurance Agency, Inc., World Financial Group Insurance Agency of Canada Inc., and their affiliated companies.

² Must meet the minimum qualifications in the category to qualify and rank in that designated category.

³ Acceptable net point ratio (NPR) is used to determine if qualifications are met.

⁴ Tracked Block of Business (TBB) is used to determine an agent's persistency for points used to qualify for the contest/reward trip and whether chargebacks should occur. Please refer to the TBB guideline on MyWFG.com for more information.

⁵ Points must be on the system. No exceptions.

⁶ If the 30 base recruits or 150 super base recruits requirement is not reached, the agent can qualify if the average company net point ratio is met at the close of the contest.